# "J.M. Lindsey and his **World Renown Blood Searcher**"

By: Zack Baer, with significant contributions by Bill Lindsey

#### How I Caught the Blood Bottle Bug

Having been born and raised in western Pennsylvania, I have always had a fascination for early druggist bottles from the area. To me, one of the quintessential western PA druggist bottles has to be "Lindsey's Blood Searcher." It is a large, imposing rectangular bottle with sunken panels, and an applied top. My bottle collecting buddy Jeff Mahalik just so happens to have two Lindsey's in his collection. He has a killer dark olive-green taper top variant embossed with the town name of Hollidaysburg, which he dug with Rick Ronczka, and Digger O'Dell behind the house of a river boat captain (the story of the dig was published in Antique Bottle and Glass Collector, October 2005; "A Rare Find"). The other variant Jeff owns is an aqua example with a double collar applied lip with the city of Pittsburgh embossed on it. This is a

more common variant but still looks great sitting on his self.

Since I found myself staring at these bottles every time I went over to visit Jeff, I soon realized I needed to add a Lindsey's to my own collection. I didn't have the funds required to purchase an olive-green Hollidaysburg example (even if I could find one for sale), so I decided I should settle for an aqua one instead. So, the hunt began. I was lucky enough to find a nice aqua Pittsburgh example at the Washington, PA bottle show on the table of fellow club members Bob and Edna DeCroo. We talked about the bottle for a while and eventually they agreed to trade me for it. Finally finding myself the owner of a Lind-

sey's, I figured I had better find out a bit more about the bottle's history. I read the short history excerpts in my bottle books and soon started scouring the internet for more information.

Eventually, my search led me to Bill Lindsey [creator of the Historic Glass Bottle Identification & Information Website (https:// sha.org/bottle/); as a side note, if you have never visited the website go check it out it is an invaluable resource!] and his extensive Lindsey's collection. I sent Bill an e-mail and he informed me he has been a longtime Lindsey's collector (because of the proprietors last name) and that he currently owns nine different mold variations of the bottle. I asked him if he knew of any articles or books that provide a more of an in-depth look at the history of Lindsey and his medicine and he said that he did not. This got my wheels turning. Using Bill's knowledge of the Lindsey's bottle

variants, I thought I could pull together some history and write an article. Luckily Bill agreed to help in my endeavor, so off to the newspaper archives I went...

any other Age!" J. M. LINDSEY'S DISCOVERY!

HICH he now brings before the public is a VEGETABLE PREPARATION for the purifying of the blood,—giving vigor to the liver, stomach and bowels, and expelling from the system all morbid matter, and substituting in its stead a healthful activity throughout all the functions of life. Its effects have been almost miraculous! Hundreds upon hundreds have been snatched by itfrom an untimely grave, and restored to the sweets of health and the endearment of friends. The young and the old have test-dits saving power and have song aloud of its virtues—say they, "After using Lindsey's 'Improved Blood-Searcher, we felt as if a new life was stirring in our veins;" and, The young and the old have tested its saving Under God we owe to it more than words can express. But hear from their own lips, and then judge of its valuable effects. We can only present a few out of the many certificates now in our possession; enough, however, to show, that it is deservedly styled, "The Greatest Discovery of this or a y other Age!"

J. M. LINDSEY,

" The Greatest Medical Discovorery of this or

Hollidaysburg Blair County, Pa.

Figure 1. One of the first newspaper advertisements for Lindsey's Blood Searcher, from The Lancaster Examiner, 7 April 1858.

#### The History

Not a lot is known about Jesse M. Lindsey, the inventor of the blood searcher which bears his name. He was born in Hollidaysburg, Pennsylvania in September 1822 to James and Rachel Lindsey. He was described as 5 foot 6 inches tall with a sandy complexion, blue eyes & sandy colored hair. Lindsey married Hannah Ann Townsend Aultz on 18 December 1846, together the couple went on to have nine children together. The 1850 census listed Lindsey's oc-





Figure 2. Advertising cover for R.M. Lemon's Lindsey's Improved Blood Searcher, circa 1860, from the Schuyler Rumsey Philatelic Auction, Sale 82: United States Advertising Covers, Lot 3588.

cupation as "Druggist" and it should be noted that Lindsey was likely producing his Lindsey's Cholera & Diarrhea Medicine and Lindsey's Cough Balsam around this time.

According to an early newspaper advertisement, Lindsey first formulated his blood searcher in the fall of 1854 when his daughter fell victim of "Cancrum Oris (Canker of the mouth) ... her mouth and cheeks were literally rotten... (and) everything (was) indicating a speedy and horrible death." The advertisement continues on:

"Mr. Lindsey prepared a compound for the purpose of alleviating, if possible, the pains of the little sufferer. She was made to use it freely, and in a short time, to his most delightful astonishment, there was a very perceptible change for the better...

Hope was inspired, and the use of the compound was faithfully continued, the result of which, with the blessing of God, was her complete restoration. She is now perfectly healthy! From this circumstance, Mr. Lindsey was led to prepare, with greater care and exactness, what had so astonishingly cured his child, and continued his experimental efforts until he succeeded in bringing to perfection his Great Remedy for Blood Impurity"

It seems that Lindsey began to sell his blood searcher in a commercial capacity by late 1856 as his first patient testimonials are dated 1857 (if the blood searcher was sold prior to that date there should be earlier testimonials). By July 1858, Lindsey had made a partnership with R. M. Lemon under the name of Lindsey & Lemon and together they shared the proprietorship of the blood searcher. Business prospered and Lindsey's Blood Searcher was being sold at multiple drug stores all over Pennsylvania. As was customary at the time, an agent was appointed to assist with the distribution of the medicine. Dr. George H. Keyser was selected as the Pittsburgh wholesale and retail agent by May 1859. At the same time, it seems Lindsey decided to withdraw from the manufacture of the blood searcher. By June 1859, advertisements began to list the sole proprietor as Lemon. There were still a few lingering advertisements listing both Lindsey & Lemon as proprietors until around July 1860, but an October 1860 billhead does

confirm Lemon was the sole proprietor of the medicine at that time.

Unfortunately, a fire entirely consumed Lemon's laboratory near the Pennsylvania Railroad Depot in February 1861. After which it appears Lemon transferred the rights to the blood searcher to his Pittsburgh wholesale agent George Keyser. I could not find any documentation of when this transfer of rights officially took place but I believe it likely occurred soon after the fire. By January 1862 Keyser was advertising his proprietorship of Lindsey's Blood Searcher from his office at 140 Wood Street, Pittsburgh, PA. Keyser went on to use newspaper advertisement testimonials to proclaim the superiority of "his" blood searcher formula:

"I would also state that I took the Blood Searcher which was made before Dr.

Keyser commenced making it. Although it helped me some, I did not recover fast, until I got the kind made by Dr. Keyser himself. One bottle of his did more good than two of the old. I believe it is a great deal stronger and better"

Lindsey however did not agree with Keyser's ownership of the blood searcher and began to once again prepare his medicine in Hollidaysburg by early 1862. He enlisted Pittsburgh druggist Simon Johnston as a sole agent by March 1862 and went on to denounce the Keyser's Lindsey's Blood Searcher. So, both Lindsey and Keyser were selling their own Lindsey's Blood Searcher and calling each other's medicines counterfeiters.

#### A BLIND MAN CURED.

I live in Sligo, at Clinton Mill and have been nearly blind in both eyes for nearly four years. I called on Dr. Keyser about three months ago and asked him to give me directions to the Institution for the Blind in Philadelphia He told me that I need not go to Philadelphia to get well as he had medicine that would cure me, as he said my disease was in the blood. I was treated for it two or three times in the hospital in this city, and was relieved, but my disease always returned after a month or two after I came out of the hospital. I found my disease was returning and I called, by the advice of a good friend of mine, on Dr. Keyser, who has restored my sight, and my eyes are nearly as well as ever. The Doctor gave me 'Lindsey's Blood Searcher' and a wash.

DAVID KINNOLLY, Clinton Mills, Sligo.

Pittsburg, July 5, 1861.
Witness-E. F. M'Elroy, Anderson street, Allegheny City.

Figure 3. One of the many outlandish newspaper testimonials provided to entice prospective clientele to try Lindsey's Blood Searcher; from the Altoona Tribune, 10 March 1863.

#### LINDSEY'S BLOOD SEARCHER.

In renewing of my acquaintance with the many friends of my medicine, I deem it proper to cau-tion them and the public, generally, against the use of an article prepared and sold by a man calling himself "Geo. H. Keyser, Pittsbury, Pa.," who has the impudence to call it

LINDSEY'S IMPROVED BLOOD SEARCHER, and states that it is made from my recipe, and, as and states that it is made from my recipe, and, as if to carry out a regular game of "Stop Thief," he tells the public that "there is a counterfeit in the market." to see that his name is over the cork of every bottle" &c. He also publishes the most extravagant certificate headed "A Blind Man Cured"—"A Bad Sore Leg Cured," &c. I allowed him to proceed in this year for received transhim to proceed in this way for nearly twelve months knowing that those who had either used or sold my article would have nothing to do with his, but I found there was a number unacquainted with mine who were induced from the above statements to give his a trial. The consequence was disappointment to them and injury to me. as they would at once pronounce Lindsey's Blood Scarcher a humbug, without knowing that mine

was the ONLY GENUINE BLOOD SEARCHER

Figure 4. The beginning of an 1863 newspaper ad in which J.M. Lindsey announces to the world not to buy Keyser's counterfeit Lindsey's Blood Searcher; from the Raftsman's Journal, 25 February 1863.

Wanting to once again get away from the manufacturing of medicine, Lindsey pulled the blood searcher rights from Johnston and instead sold them to J.M. Fulton (office being located at Nos. 67 and 69 Fifth Street, Pittsburgh, PA) on 21 November 1863. Fulton firmly placed his claim on the medicine stating in his inaugural newspaper advertisement "upon every bottle the name of J.M. Fulton should appear... every infraction of my trade-mark will

A UTION. -On NOVEMBER 21st. 1863, I purchased from Dr. J. M. LINDSEY, of Hollidaysburg, the recipe by which he manufac-tured his famous medicine, known as Dr. J. M. LINDSEY'S

#### Improved Blood-Searcher.

Since that time I have been manufacturing it, having Dr. LINDSEY himself part of the time emnaving Dr. LINDSEY himself part of the time employed in superintending its preparation, and shall continue to manufacture it in accordance with the instructions and directions of Dr. Lindsey. Those, then, desiring the genuine article, should see that the name of J. M. FELTON appears on every bottle; and to dealers I give notice that every infraction of this, my trade-mark, will be prosecuted to the full extent of the law.

#### J. M. FULTON.

Nos. 67 and 69 FIFTH STREET, Pittsburgh.

\* I am prepared to sell BLOOD-SEARCHER below market rates. Call before purchasing elsewhere.

Figure 5. A newspaper ad placed by J.M. Fulton outlining his ownership to Lindsey's Blood Searcher, from The Pittsburgh Gazette, 7 December 1864. be prosecuted to the extent of the law." Supposedly Fulton even employed Lindsey as a part time superintendent and even claimed that Lindsey himself "will be permanently located at Nos. 67 and 69 Fifth St., where he is now preparing blood searcher." This was likely a marketing tactic however as there is no proof Lindsey ever moved to Pittsburgh from his Hollidaysburg home.

It seems Keyser was not very concerned about Fulton's threat of prosecution as he continued selling the blood searcher only adding his own name in front of the medicine's title: "Dr. Keyser's Lindsey's Blood Searcher". His own advertisements went on to

"Look out for the name of Dr. Geo. H. Keyser on the cover of the bottle and pasted over the cork; also for his United States stamp on the top of the bottle, to prevent being imposed upon by a spurious article which is in the market."

An interesting side note: Keyser enlisted Lindsey's ex-agent Simon Johnston to help him sell his version of the blood searcher. This was the same blood searcher that just years earlier Johnston was advertising against. Clearly Johnston did not appreciate Lindsey pulling his contract with him and selling the medicine rights to Fulton. Johnston even went so far as to place an advertisement for "Dr. Keyser's Lindsey's Blood Searcher" denounc-

## DR. KEYSER'S LINDSEY'S IMPROVED BLOOD SEARCHER

A sure cure for Cancer and Cancerous Formations

sure cure for Scrofula wherever located. sure cure for all Skin Diseases.

sure cure for Chronic Erysipelas, sure cure for Boils and Pimples on the Face, has cured all the above diseases.

It has cured Blind and Sore Eyes. It has cured Tetters of years' duration. It has cured Ulcerated Sore Legs.

It has cured old and stubborn Ulcers. It has cured Chronic Rheumatism that has lasted years.

It has cured the worst forms of Dyspepsia. It is the best Tonic and Blood Purifier known. It will remove Mercury or Quinine out of the Blood and clear it from the system.

It will cure all Diseases of Debility
It will cure Fever and Ague.

It will cure cases of Palsy and Dropsy.
It has cured Epilepsy or Falling Sickness.
It has cured Chorea or St. Vitus' Dance.

It will cure Piles and Kidney Diseases.

It will cure Chronic Diarrhoea It will cure Neuralgia and Nervous Weakness.

If any one wants to know how one medicine will cure so many diseases, we answer—that it does so, by thorough-ly restoring the blood and all the secretions which are made from the blood, to a healthy state. No one can take this Blood Searcher and have bad blood, for it will as sure-ly cast out from the blood all bad and vitiated matter as water will put out fire.

Prepared by Dr. Geo. H. Keyser. Look for the name over the cork and take no other.

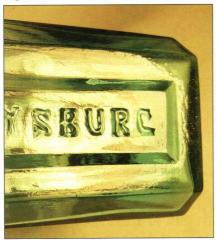
Sold only by A. Roush, Altoona, Pa.

Figure 6. A newspaper ad showing the start of the transition from Dr. Keyser's Lindsey's Blood Searcher to Keyser's Blood Searcher, from the Altoona Tribune, 4 May 1864.

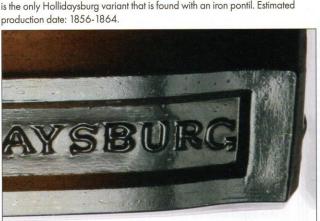
## **Bottle Mold Variants**

Bill has documented 10 individual Lindsey's Blood Searcher bottle mold variants and there are at least two different Keyser's Blood Searcher bottle mold variants. At first glance some of these variants can be difficult to distinguish since the embossing found on these bottles barely changed over the nearly 75 years of production. Notes on how to distinguish

each mold are provided with each mold listed. It is possible, and even likely, that the variant list below is incomplete. Hopefully, as more people take note of their particular bottle's mold this list can be added to. Lindsey Variants



Mold 1 – "LINDSEY'S // BLOOD + / SEARCHER // HOLLIDAYSBURG", Color: aqua; Dimensions: 9"h, 3 15/16"w, 2 11/16"d; Base: hinge mold (relatively abundant) or red iron pontil (very rare); Finish: applied double ring; Embossing notes: serif font, the "G" at the end of Hollidaysburg looks like a sloppy "C". Notes: This is the only Hollidaysburg variant that is found with an iron pontil. Estimated production date: 1856-1864.



Mold 3 – "LINDSEY'S // BLOOD + / SEARCHER // HOLLIDAYSBURG", Color: deep olive green; Dimensions: 9 3/16"h, 3 15/16"w, 2 3/4"d; Base: hinge mold; Finish: applied one part oil finish (taper top); Embossing notes: The "G" in Hollidaysburg is of a gothic font distinctly different from Molds 1 & 4. Notes: While not found with a pontil base, these bottles are very crude and have been dug in privies along with early pontil bottles. Estimated production date: 1856-1864.



Mold 2 – "LINDSEY'S // BLOOD + / SEARCHER // PITTSBURGH PA.", Color: aqua; Dimensions: 8 3/4"h, 3 11/16"w, 2 3/8"d; Base: hinge mold or red iron pontil (possibly unique); Finish: applied double ring; Embossing notes: This is the only Lindsey variant embossed with the state abbreviation after the city name. Notes: This is the only Pittsburgh variant that is found with an iron pontil. This bottle is very similar to the Dr. Keyser's Blood Searcher bottle (description below) in appearance, and both bottles have the state abbreviation. It is possible that this is the first bottle used by Keyser after purchasing the medicine's rights from Lemon. Estimated production date: 1862-1866.



Mold 4 – "LINDSEY'S // BLOOD + / SEARCHER // HOL-LIDAYSBURG", Color: aqua; Dimensions: 9 1/8"h, 3 15/16"w, 2 11/16"d; Base: hinge mold; Finish: applied one part oil finish (taper top); Embossing notes: Serif font, The "G" in Hollidaysburg is a typical "G" not like those found on Mold 1 or 3. Notes: This bottle looks similar to Mold 3 but has steeper sloping shoulders. This bottle has been dug in privies along with early pontil bottles. Estimated production date: 1856-1864.



Mold 5 – "LINDSEY'S // BLOOD + / SEARCHER // PITTS-BURGH.", Color: aqua; Dimensions: 9 1/8"h, 3 13/16"w, 2 3/4"d; Base: hinge mold; Finish: applied double ring; Embossing notes: The only variant that has a period after the "H" in Pittsburgh.

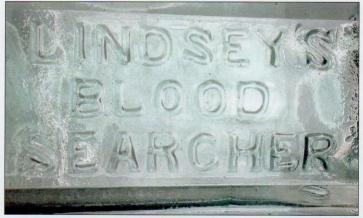
The "S" in Pittsburgh resembles a "9", likely resulting from the mold engraver forgetting to reverse the "S" and then trying to fix the mistake. Estimated production date: 1862-1866.



Mold 6 – "LINDSEY'S // BLOOD + / SEARCHER // PITTSBURGH", Color: aqua; Dimensions: 8 1/4"h, 3 3/4"w, 2 1/2"d; Base: hinge mold; Finish: applied double ring; Notes: This is the shortest of all of the Lindsey bottles and is also one of the most abundant variants. Estimated production date: 1862-1866. Mold 6 is on the right



Mold 7 – "LINDSEY'S // BLOOD + / SEARCHER // PITTSBURGH", Color: aqua; Dimensions: 8 3/4"h, 3 3/4"w, 2 1/2"d; Base: post mold; Finish: applied double ring; Embossing notes: There is a significant amount of peening or mold repair beneath the "Lindsey's" and "Pittsburgh" embossing on bottle's side panels. Estimated production date: late 1860s/early 1870s - mid/late 1870s.



Mold 8 – "PITTSBURGH // LINDSEY'S / BLOOD / SEARCHER // R.E. SELLERS & CO PROP'S", Color: aqua; Dimensions: 8 7/8"h, 3 5/8"w, 2 1/4"d; Base: post mold; Finish: applied double ring; Embossing notes: serif "S", "L", "B" and some of the "E"s. This is the only R.E. Sellers & Co variant that does not have a period "Co". Estimated production date: mid/late 1870s - mid 1880s.



Mold 9 – "PITTSBURGH // LINDSEY'S / BLOOD / SEARCHER // R.E. SELLERS & CO. PROP'S", Color: aqua; Dimensions: 8 13/16"h, 3 11/16"w, 2 1/4"d; Base: cup base mold; Finish: tooled sharp angled double ring; Embossing notes: sans serif embossing except the "T" and "E"s. Estimated production date: mid/late 1880s - early 1890s.



Mold 10 – "PITTSBURGH // LINDSEY'S / BLOOD / SEARCHER // R.E. SELLERS & CO. PROP'S", Color: clear (relatively common), pink amethyst (rare); Dimensions: 8 13/16"h, 3 5/8"w, 2 3/16"d; Base: cup base mold; Finish: tooled sharp angled double ring, some are found with the bottom ring almost non-existent; Embossing notes: sans serif embossing. Notes: This variant still has R.E. Sellers & Co. embossed on the bottle, however, there are labeled examples with the writing "McCullough Drug Co., Sole Distributors / Lawrenceburg, Indiana / Successors to W.J. Gilmore Drug Co., Pittsburg, Pa.". Since McCullough did not own the rights to the blood searcher until 1917, it is likely this mold was originally cut for Sellers and was continually used by Gilmore and then McCullough. Why they would not remove the past proprietors name from the bottle is unknown. Estimated production date: late 1890s -late 1910s.



Mold 7 – "LINDSEY'S // BLOOD +/ SEARCHER // PITTSBURGH", Color: aqua; Dimensions: 8 3/4"h, 3 3/4"w, 2 1/2"d; Base: post mold; Finish: applied double ring; Embossing notes: There is a significant amount of peening or mold repair beneath the "Lindsey's" and "Pittsburgh" embossing on bottle's side panels. Estimated production date: late 1860s/ early 1870s - mid/late 1870s.

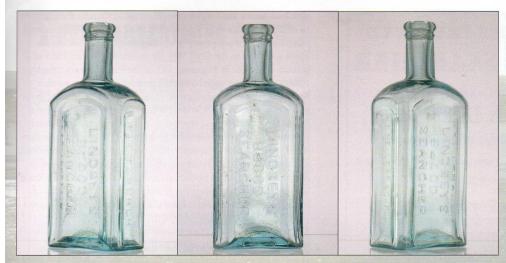


Mold 3 - "LINDSEY'S // BLOOD + / SEARCHER // HOLLIDAYSBURG", Color: deep olive green; Dimensions: 93/16"h, 3 15/16"w, 2 3/4"d; Base: hinge mold; Finish: applied one part oil finish (taper top); Embossing notes: The "G" in Hollidaysburg is of a gothic font distinctly different from Molds 1 & 4. Notes: While not found with a pontil base, these bottles are very crude and have been dug in privies along with early pontil bottles. Estimated production date: 1856-1864.









Mold 8 - "PITTSBURGH // LINDSEY'S / BLOOD / SEARCHER // R.E. SELLERS & CO PROP'S", Color: aqua; Dimensions: 87/8"h, 35/8"w, 2 1/4"d; Base: post mold; Finish: applied double ring; Embossing notes: serif "S", "L", "B" and some of the "E"s. This is the only R.E. Sellers & Co variant that does not have a period "Co". Estimated production date: mid/late 1870s - mid 1880s.



Mold 1 – "DRKEYSER'S // BLOOD + / SEARCHER // PITTSBURGH PA", Color: aqua, green (rare); Dimensions: 9 1/4"h, 3 5/8"w, 2 3/16"d; Base: hinge mold; Finish: applied double ring; Embossing notes: serif "S" in searcher. When looking at the front panel horizontally the "B" in blood starts directly above the end of the letter "S" in searcher below; Estimated production date: 1866 - mid 1870s.

Mold 2 – "DRKEYSER'S // BLOOD + / SEARCHER // PITTSBURGH PA", Color: aqua; Dimensions: Unknown (likely similar to the Keyser mold 1); Base: Unknown (likely hinge mold); Finish: Applied double ring; Embossing notes: sans serif embossing. When looking at the front panel horizontally the "B" in blood is directly in line with the "E" in searcher below it; Notes: A single photo of this variant was found online but little information was provided. Estimated production date: 1866 - mid 1870s.

## LINDSEY'S IMPROVED BLOOD SEARCHER MEDICAL DISCOVERY. For the Cure of all Diseases Arising from an Impure State of the Blood, SECH AS Scrofula, Cancerous Formations, Cutaneous Diseases, Erysipelas, Boils, Pimples on the Face, Sore Eyes, Tetter Affections, Old and Stubborn Ulcers, Together with all other Disorders arising from an improper condition of the Circulatory System. It is the Only Genuine and Original. I have, this day, October 7th, 1864, disposed of my entire interest in J. M. Lindsey's IMPROV-ED BLOOD SEARCHER, to R. E. Sellers & Co., together with the right to use my name in its preparation. The only genuine article will hereafter be prepared by them exclusively. J. M. LINDSEY. R. E. SELLERS & CO., Proprietors, PITTSBURGH, PA.

Figure 7. An early R.E. Sellers & Co. newspaper ad which includes a transfer of rights testimony written by J.M. Lindsey; from The Summit County Beacon, 16 March 1865.

ing Fulton's claim of ownership and claiming that he held Lindsey's "exclusive appointment" to sell the medicine.

Lindsey's sale of rights to Fulton did however come with a caveat; the rights for the blood searcher were only valid for the period of one year, meaning that Fulton's rights to the blood searcher expired in November 1864. It seems Fulton either blatantly ignored this, or was unaware of the stipulation, as he continued to produce the medicine well past this date believing he was the rightful owner. Lindsey on the other hand was well aware of the expiration and had even found a new buyer. On 7 October 1864, Lindsey sold his "perpetual and exclusive" rights to his blood searcher to R.E. Sellers & Co. for the sum of \$500. This exclu-

sive sale meant that Lindsey would never again own the rights to his blood searcher. It is possible Lindsey made this permanent sale, instead of a temporary one, because he was planning on leaving to fight in the Civil War. He enlisted in March 1865 as a private in the Co. H Regiment 103 of the Pennsylvania infantry. Fulton and Sellers began heavily competing with one another for a stake in the blood searcher game and soon Sellers began to pull ahead. This did not sit well with Fulton. In 1865, he filed a \$10,000 lawsuit alleging the loss of business caused by Sellers' publications and statements denying Fulton the right to manufacture Lindsey's Blood Searcher. However, Fulton's tactic misfired, and the case was dismissed as a non-suit. Sellers struck back in May 1866 by filing an injunction against Fulton to stop him once and for all from producing the blood searcher. With the signed bill of sale from Lindsey in hand, Sellers prevailed and the court ordered Fulton to stop the sale of the blood searcher in July 1867. Fulton appealed but was unsuccessful and was ordered to stop all manufacturing and sales of the medicine in November 1867. It seems this court battle did not go unnoticed by Keyser or perhaps Sellers then went after Keyser as well. Whatever the case, by July 1866 Keyser dropped "Lindsey's" from his medicine's name and continued to sell it as Dr. Keyser's Blood Searcher. Keyser moved his drug store to 167 Liberty Street in January 1869 in order to expand his drug business selling his blood searcher and his now popular Keyser's Pectoral Syrup, and Keyser's Lung Cure. Interestingly, around the same time Keyser began to distance himself from the drug business. He instead devoted himself to the practice of medicine (particularly focusing on the lungs). I was unable to find any advertisements for Keyser's Blood Searcher after 1871 but there are advertisements

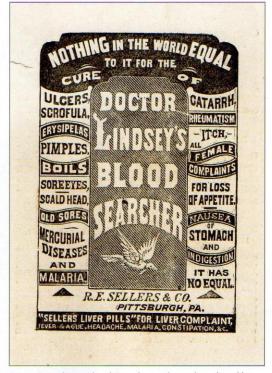


Figure 8. Lindsey's Blood Searcher trade card produced by R.E. Sellers & Co., from the collection of Bill Lindsey.

## A CUTE ADVERTISING DODGE.

A certain Wholesale Druggist proclaims to the public through the medium of the Press that an injunction has been granted by the Court, restraining J. M. FULTON from manufacturing

Dr. LINDSAY'S

## Improved Blood Searcher.

Such is not the case. NO INJUNCTION HAS AS YET BEEN GRANTED, the matter having been referred to the Supreme Court. My customers should not be deceived by any such advertisement,

As I will continue to Manufacture and Sell the Improved Blood Searcher, as I have a perfect right to do.

Gentlemen, your "modus operandi" to claim the Sole Proprietorship, will not do.

#### J. M. FULTON.

end

Figure 9. A newspaper ad in which Fulton made it clear that they were not going to stop producing Lindsey's Blood Searcher without a fight, from The Pittsburgh Daily Commercial, 6 August 1867.

### Confidence Restored.

Read attentively, if you have leisure, the cures made in the city of Pittsburgh and adjacent localities, and you cannot help but be convinced that Dr. KEYSER'S BLOOD SEARCHER is a medicine of unequalled merit, and has perfected cures that are unrivalled by any performed by any other medicine. WHEN YOU BUY BLOOD SEARCH. ER, look that Dr. KEYSER'S name is on the bottle, and the confidence which you may have lost in using a spurious Blood Searcher will soon be restored. Medicine is not medicine unless it cures, and the wanton infamy displayed in attempting to sell other Blood Searchers on the merit of the cures made by Dr. KEY-SER'S, seek in vain for a parallel among the civilized in any community.

Do not be deceived by blood purifiers professing to be just as good as Dr. KEYSER'S BLOOD SEARCHER. If you want these spurious compounds of course you will buy them. But if you want Dr. Keyser's, look for his name on the wrappers and over the cork. If it wants these marks reject it as spurious.

Figure 10. A newspaper ad for Dr. Keyser's Blood Searcher with no mention to Lindsey; from the Pittsburgh Daily Post, 25 Jan 1868.

#### DR. LINDSEY AGAIN IN THE FIELD.

HIS NEW AND WONDERFUL REMEDY FOR THE BLOOD.

## Lindsey's World-Renowned Panacea

Guaranteed to cure all diseases arising from impurities of the blood, of which the following is a part:

Scrofula, Cancer, Salt-Rheum, Fever-Sores,

Secondary Syphilis, Tetter, Erysipelas, Itch,
Catarrh, Liver Complaint, Scald Head,
Pimples and Blotches on the Face,

And at the same time is one of the greatest beautifiers, as it removes all emptions and sallowness from the skin, and leaves it a clear and natural color. All persons in need of a blood partifer are requested to try the Panacea, as it is guaranteed to core if taken according to directions. The Panacea is prepared by Dr. J. M. Lindsey in person, at the Laboratory of the sole proprietors. Sold by all druggists and dealers everywhere.

#### LINDSEY & BECKMAN,

SOLE PROPRIETORS,

11th Avenue, bet. 14th and 15th Streets, Altoona, (Four Doors East of Baptist Church.)

Figure 11. An ad proclaiming Lindsey's return to the world of patent medicine with his Lindsey's World-Renowned Panacea, from the book: History of the City of Altoona and Blair County. Including Sketches of the Shops of the Pennsylvania Railroad Co. 1880.

for his other medicines up until 1889. It seems possible Keyser rebranded the blood searcher as his lung cure. This assumption is based off of an 1873 advertisement that heralds the dangers of "im pure and faulty" blood and promotes Keyser's Lung Cure's ability to "restore the blood".

Meanwhile, Lindsey had survived the war after being discharged is June 1865 due to injury. He eventually settled in Altoona, PA and by 1880 was once again producing a line of patent medicines, this time under the partnership of Lindsey & Beckman at 11th Avenue. Conveniently, Lindsey had a "new and wonderful remedy for the blood" which he went on to name: Lindsey's World-Renowned Panacea. This seems like a blatant attempt to ride his earlier medicine's success after possibly regretting selling his rights to it. Later advertisements would go a step farther and call the medicine "the only genuine blood purifier".

Lindsey, however, did not receive the world-renowned fame he once had. By 1886, newspapers were referring to Lindsey as "a medical practitioner of doubtful reputation" and local boys made it a habit to call him "quack" when they saw him on the streets. The boys apparently harassed Lindsey so much so that newspapers report an instance where he "armed himself with an immense hors pistol 14 inches in length and then sallied forth with a determination to perforate the first urchin who should make game of him". He shot into the crowd of hecklers and injured two innocent bystanders. No doubt this did little to improve his reputation. Lindsey's name was further tarnished in June 1888 when he was arrested for attempting to conduct an abortion. This was a criminal offense at the time and the court took no pity on him. He was sentenced to two years in the western penitentiary and subsequently died in October 1890 (possibly while still in jail). The last advertisement I could find for Lindsey's World-Renowned Panacea was placed in April 1891.

While Lindsey was trying to reclaim a stake in the patent medicine game, Sellers was capitalizing on their blood searcher investment.



Figure 12. An original Lindsey's World-Renowned Panacea advertising sign circa 1880 from the collection of Bill Lindsey.

They began heavily advertising Lindsey's Blood Searcher in the mid-1870s and it quickly became one of Sellers most popular medicines. Sellers continued to advertise Lindsey's Blood Searcher until May 1893, but by April 1898, Sellers had sold the rights to the medicine to the W.J. Gilmore Drug Company of Pittsburgh. Gilmore must have had some success selling the medicine as it went on to protect its investment by filing a trade mark for a stylized logo for the medicine on 11 November 1913. The trade mark was granted 10 March 1914.

Even so, this time period was hard on the patent medicines of old as the world was realizing these preparations provided little to no medical benefit to the user. In June of 1906, the Food and Drugs Act was passed as the first Federal effort to regulate adulterated and misbranded food and drugs. The Act directed the U.S. Bureau of Chemistry to inspect products in question and refer offenders to prosecutors. In February 1916, the Bureau confiscated a shipment of Lindsey's Blood Searcher for testing. Analyses showed that the medicine "consisted essentially of extracts of plant drugs, salicylic acid (0.1%), alcohol (10%), and water." At the time, Gilmore was advertising the blood searcher as a harmless vegetable compound, however, the Bureau determined the medicine contained non-vegetable ingredients that could be potentially harmful. It was determined that Gilmore had misrepresented its medicine and a \$50.00 fine was leveled against the company in June of 1918. However, before the Bureau's ruling, Gilmore must have realized its blood searcher was being investigated and that it was in danger of losing its medicines credibility. In an effort to squeeze the last bit of revenue out of the soon to be denounced medicine, Gilmore sold the rights to Lindsey's Blood Searcher to the McCullough Drug Company of Lawrenceburg, Indiana in February 1917 for \$1,500.00.

McCullough held the rights to Lindsey's Blood Searcher for the remainder of the medicine's life. It seems the blood searcher was still being advertised, all be it very infrequently, as late as 1925 but its days of being a well-respected remedy were over. The

## Pure blood means life, health, vigor-no room for disease where the veins are filled with rich, red corpuscles. dsev's Improved ood Searcher Makes pure blood-cutes scrofula, erysipelas, pimples, boils, sore eyes, scald head-blood diseases of all forms. Here's proof: MESSOPOTAMIA, OHIO. Dr. Lindsey's Blood Searcher has worked wonders with me. I have been troubled with Scrofula for thirty years but I find that Dr. Lindsey's Blood Searcher will effect a permanent cure in a short time. It's wonderful. C. W. LINSCOTT. . J. GILMORE CO. PITTSBURG

Figure 13. The first W.J. Gilmore Co. Lindsey's Improved Blood Searcher ad; from the Butler Citizen, 14 April 1898.

t all Druggists.

\$1.00.

blood searcher had come to be known as a nostrum. A newspaper article mentioning the blood searcher put it like this: "The medicine at one time had a world-wide reputation... but like all patent medicines, it ran its day and has passed out of existence"

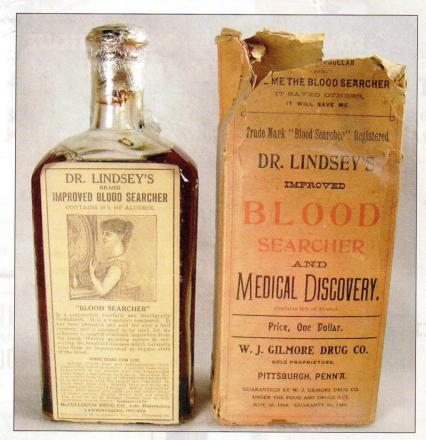


Figure 14. WJ. Gilmore Drug Co.'s Lindsey's Improved Blood Searcher original box and labeled bottle, manufactured between 1906-1917, from the collection of Bill Lindsey.

#### **Final Thoughts**

Due to this lack of embossing change on the blood searcher bottles, it is difficult to attribute a specific mold to a specific proprietor. Also adding to the confusion is the fact that multiple proprietors were producing the medicine simultaneously and when the medicine rights changed hands the new proprietors often used the previous proprietors' bottles, and bottle molds. However, it is almost certain that all Hollidaysburg embossed bottles should date after 1856 when Lindsey began selling his medicine and before 1864 when Lindsey sold his rights to the medicine to Sellers. All Pittsburgh embossed bottles should date after 1861 or 1862 when the blood searcher rights were sold by Lemon to Keyser. Any bottle embossed with R.E. Sellers would date after the Sellers acquisition in fall of 1864.

To narrow each bottle variant further is based on manufacturing techniques and supposition. While it will likely never be validated here is my theory: Lindsey himself and/or Lemon most likely had an early bottle embossed Hollidaysburg (likely mold 3 and 4, possibly mold 1). Upon receiving the rights to the medicine from Lemon (in 1861 or 1862), Keyser likely had his own

bottle mold made with the city name of Pittsburgh embossed on it (mold 2). Then sometime around 1866 Keyser had a new mold made removing Lindsey's name and replacing it with his own (Keyser molds 1 and 2). After Lindsey returned to manufacturing his medicine in 1862, he again would have had a Hollidaysburg embossed bottle (mold 1). This would have been the bottle sold in Pittsburgh by Johnston in 1862 and 1863. Whether Fulton had their own bottles made when they procured the rights to the blood searcher from Lindsey in November 1863 is unknown, but they would have had to have their own bottles made after Lindsey pulled the rights from them in the fall of 1864 as they continued to sell their medicine until the court injunction in July 1867 (mold 5 and 6). Sellers used multiple bottle molds over the years (possibly mold 7 and definitely molds 8 - 10).

My hope for this article is to shed some light on these great western Pennsylvania medicine bottles. Hopefully, this article will help light the spark of interest in future medicine bottle collectors the same way Jeff's bottles lit the spark for me. If anyone has a comment, would like to report an unlisted mold, or would just like to discuss these bottles feel free to contact me at zackbaer5014@gmail.com.

